

	Company	Field	Expectation	Introduction	Region	Web	Representative	Tel	E-mail	Est	No of employees
1	Agro Block ApS	Agriculture. Recycled plastic, light boxes;	Searching for distributors and clients. Interested to meet with distributor or dealer.	Agro Block has developed a brand new and unique product of recycled plast to the benefit of the environment and with its low weight it also benefits the working environment. Agro Block replaces a long list of different and heavier products on the market. Plastic has in many years been a criticized product, but by recycling, it turns out to be a very good product for the environment, because its not like concrete, produces a lot of Co2 in the manufacturing of the product. Also during the transport of Agro Block, there are big reductions of the Co2 compared to concrete because of the lower weight.	Præstø	www.agroblokk.dk	Danny Brandt Jørgensen, CEO	+45 2630 773	info@agroblokk.dk	2015	2
2	Business Naestved										
3	Business Vordingborg		Wishes to have a dialogue with Estonian and Finnish companies, that work within e-commerce, i.e. webshops and services in e-commerce, who could be interested in establishing a business in Denmark.								
4	DK Firm IVS	Retail	Identify new potential customers. Offering unique, hygienic dry food dispenser. Expecting to meet: *Finland: food manufacturers; Raisio, Orkla Confectionery & Snack, supermarkets; K-Food, S Group (Prisma/S-mart), importers/distributors; *Estonia: Food manufacturers, supermarkets, importers/distributors. Expecting to receive information: Food Retail market analysis, major players within this sector.	We are a Danish company seeking customers in other countries, that currently is using or want to establish their own Pick & Mix. Customers could be large food manufacturers, importers, large retailers. Our BulkTracSystem is a unique Pick & Mix system for dry food, e.g. confectionery, nuts & snack, breakfast products, coffee and etc. Our BulkTracSystem's features better hygien, product traceability, easy to use, possible sales increase with better profit margin and many more.	Langebæk	www.mrbulky.eu	Christian Bhisma Jespersen, Sales Director, Founder	+45 3038 147	info@mrbulky.eu	2014	2
5	Edu-caching.dk	Education	Edu-caching.dk is looking for partners who can prepare and operate a sale of the system in Estonia and Finland (based on a franchise model). Edu-caching.dk will also be interested in meeting educational institutions in Estonia and Finland as well as experts who can provide an overview of and useful contacts in the educational systems in these two countries. Edu-caching.dk is NOT seeking assistance for the technical development and programming , as this part of the project already is at place. Aim to explore the potential and possibilities for launching a digital service in Finland/Estonia. Would like to receive information about the educational systems in Estonia and Finland and their use of digital devices. Currently exporting to Norway, India.	Edu-caching.dk is an innovative company which has developed a digital service for especially educational purposes – and it's already used by a huge number of students and institutions in Denmark. A digital platform for the navigation of tourists or students at a certain location. The system can help tourists finding their way when the visit at place where they never before have been. When it comes to educational purposes, the system helps bringing creativity and physical exercise into the classes by creating a route in a terrain with a number of places where the students have to answer a question or solve an assignment. The route can only be located if the students scan the QR code for the route. When the QR code is scanned with the app, the route is displayed for the students. Everything is operated digitally. The route is downloaded with a smart phone scanning a QR-code, and students are also answering questions/ assignments through their phones. Educational institutions using the system pay an annual fee - 10 DKK / approx. 1.5 EUR per student. Though the system is relatively new, almost 70,000 students and teachers across Denmark are already using the system (from primary schools/vocational schools to other educational institutions).	Sandved	www.edu-caching.dk	John Hygild Andersen, Director	+45 5239 794	john@edu-caching.dk	2014	2
6	JKS	Recruitment and staffing	JKS is looking for contacts to costumers and also suppliers of employees. It could be recruitment companies in Estonia or Finland. It could also be Danish companies that have production in Estonia or Finland who would like to recruit workers from abroad. Looking forward to meet with Recruitment companies in Estonia or Finland. Danish companies in Estonia or Finland who would like to recruit workers from abroad.	JKS is one of Denmark's leading temporary worker and recruitment companies. We are specialized in supplying companies with a qualified workforce and help people into work. We recruit to all sectors and at all levels. JKS consists of two divisions, Staffing and Career and it may be short temporary jobs or companies who are searching for a new CFO. JKS Career not only allows for effective recruitment of candidates. We provide guidance and advice on all aspects of modern working life - from onboarding to outplacement. The same applies JK Staffing that not only help temporary solutions, but also includes Try and Hire, where employees and employers have the opportunity to size each other up. In a world where everything is changing rapidly, we do not believe it's all about delivering more of the same. We think it's about becoming better and seek potential. It is about focusing on all the things we do not yet know we can. As a human. And as a Company.	Næstved	www.jks.dk/uk	Jens Løvstrøm (JL) / Jonna Rasmussen (JR)	+45 2033 3045 (JL) / +45 6163 0729 (JR)	jel@jks.dk (JL) / jra@jks.dk (JR)		
7	LeadDoublør ApS		Offering: customized online estimator. Interested in finding clients/partners that want to make use of LeadDoublør's online estimator. Hence partners interested in generating client leads. It can be businesses working in marketing, but also businesses within the financial sector – other industries are also a possibility.	Our goal is to deliver leads of high quality for your sales department. Based on Danish quality understanding and with global ambitions our organization is energized and solid solutions. The solutions we use to find a good match between businesses and customers. We do it with unprecedented quality and at a price that is long-lasting.	Vordingborg	www.leaddoublør.dk	Morten Matras, CEO	+45 6171 110	morten@leaddoublør.com	2007	5-9
8	Lollands Bank	Financial / Banking	Seeking a dialogue with Estonian/Finnish companies that wish to know more about the Danish finance sector, and companies that want help to establish themselves in Denmark.	It is Lolland Bank's vision to be a strong and attractive partner for our business customers in our market area, Lolland, Falster and Southern Zealand. Direct contact to your personal business advisor with direct phone number and address. Personal, competent and individual advice that is based on your finances and your options.	Vordingborg	www.lobk.dk	Peter Thøgersen, Business Director	+45 5536 523	pt@lobk.dk	1907	95
9	Møn Bolcher A/S	Producing candy.	Find new distributor. Seeking distributors and dealers in chocolate and confectionery. Also, seeking larger distributors with an interest in cooperating in the sale to Finland and all of Baltic. They are also interested in having a dialogue with the Head of acquisition in confectionery/foods at a large store. Long term cooperation.	Producing handmade, ecological hard candy - dragée, lollipops, but also chocolate and licorice. Company innovates and develops recipes themselves.	Stege	www.moenbolcher.dk	Thomas Krøll, CEO	+45 2917 077	tk@moenbolcher.dk	2005	14
10	Nordic Playgroundinstitute	Playground certification services	The company is seeking partners for business and for knowledge-sharing. Companies dealing with urban development, playgrounds for children as well as municipalities and public institutions with responsibilities in this field. The company has no concrete business plans in Finland and Estonia, but is open to networking with and inspiration from Finnish and Estonian companies and institutions. It has an ambition of covering more countries in Northern Europe. Beside Denmark, it is already active in Faroe Islands and Iceland, and will start up its operation in Norway later in 2017.	The Nordic Playgroundinstitute specializes in personal and product certifications for the playground industry and playground inspections. The institute consists of ten certified inspectors whereof two are advisory engineers, with technical test-equipment and own laboratory. The institute functions in Denmark, the Faroe Islands and Iceland. The Nordic Playgroundinstitute offers a variety of services and specialized knowledge regarding development and safety of playgrounds for children.	Næstved	www.legepladsefetersynet.dk	Einar Jon Skulason Hansen, CEO	+45 6169 936	einar@nlpi.dk	N/A	10

11	P. K. Jeppesen & Son AS	Machine building	General Inspiration, looking for partners. Getting sales leads. Open to new impulses. Getting a first impression and contacts. Industry companies using special machinery. Looking for possible partners among companies similar to P.K. Jeppesen – synergies.	Fast. Creative and unbureaucratically acting machine building company. 129 years with a tight and direct relationship to the customers. Highly skilled employees and extensive capability. Smaller modern, well equipped, process machine building company. Supplier to the process industry in general. Own machines to the cable and off-shore industry. Automatization solutions to the industry in general. Prototypes of machines. Turnover 7m€. 15% export.	Næstved	www.pkj.dk	Anders Moestrup Rasmussen, CEO	+45 3071 415	amr@pkj.dk	1888	48
12	Procurati ApS	IT, cloud-based service	Find new clients or partners. Looking for new clients and new partners within the Governance & Compliance market. Procurati is working on building a string channel of partners, to help scale and reach new markets. They are dedicated to supporting partners in any possible way, providing them with: Training of partner resources – both sales and consulting, joint sales calls, onsite or online, and much more.	Procurati have developed a cloud-based service, that enables companies to build an operational governance and compliance practice quickly and easily. The solution is designed for clients using Microsoft Office 365, which is (according to an official Microsoft statement) used by more than 22 million users worldwide and have been growing an astonishing 79% YOY from 2015 to 2016.	Præstø	www.procurati.com	Anders Skjønaa, CEO	+45 2170 069	anders@procurati.com	2011	3
13	Ranch Systems Europe ApS	Agriculture. Wireless data registration for agriculture and water management	Seeking local partners that want to distribute their technology. Their most successful dealers are smaller companies, that deliver projects or consulting based on their products. Ranch Systems Europe ApS is working with wireless data registration and controlling within agriculture and environment.	An established high-technology company focused on wireless solutions for field monitoring and controlling agriculture and environmental applications	Stege	www.ranchsystems.dk	Thomas Christfort, CEO	+45 4059 778	tchristfort@ranchsystems.dk	1987	2-4
14	Teqton	Industrial floorings	After some slow year in Finland we expect growth in Finland and we are ready to open a sales office again in Finland. We are currently tendering for a big job in Vantaa. We want to learn about the current business situation in Finland and Estonia. Special interested in sales for industrial floorings. Meeting recruiting companies. / Opening a sales office in Helsinki. Teqton will be interested in – in Finland and Estonia – meeting larger construction companies and general contractors with an interest in different floors solutions in new buildings and renovation of existing premises. Teqton will furthermore	Jointless modified concrete floor for industrial use. TEQTON works all over Scandinavia and throughout the Baltics with Industrial Floorings. TEQTON's specialities are Jointless Flooring Systems. TEQTON has improved surface solutions with smooth grinded top layers in polymer modified concrete. Product are available with precisely the surface treatment that fulfills all the requirements made as to loads, non-skid properties, energy discharge, appearance, etc. For more than 35 years, TEQTON have been active in the flooring market and installed many million square metres of flooring. In addition, TEQTON collaborates with the leading suppliers and producers of industrial floors in the rest of Europe where they may also solve projects. Turnover in € 8.200.000; 60% export to Sweden, Norway, Iceland, Finland; Teqton has subsidiary companies in all Nordic countries, including Finland.	Fuglebjerg	www.teqton.com	Julius Olsen, CEO	+45 2069 105	julius.olsen@teqton.com	2006	22
15	Van Webber Design ApS	Jewelry and urns	Find partners. Looking for partners. Crematories with strong network with client potential.	Artistic workshop; designed and produces ceramic urns since 2001, and in 2010 she developed the concept of Ash Jewelry. Each piece of jewelry is a unique design and has a small amount of the ashes from a pet, mixed with the porcelain clay or sealed, but visible, inside the glass bead. The jewelry is worn as a sweet memory of the deceased pet or loved one.	Stege	www.vanwebber.dk	Andrea van Webber, CEO	+45 2685 352	andrea@vanwebber.dk	2009	1-2
16	XportPartner ApS	Export consulting	Networking and meeting new clients	A consultant company offering export guidance to both Danish, Finnish and Estonian companies. Seeking dialogue with businesses that are interested in the Danish market, but also companies with an interest in Eastern European markets. XportPartner ApS is a consultant specialized in channel strategy. Preferably interested in companies that are ready to export.	Præstø	www.xportpartner.dk	Brian Henriksen, CEO	+45 3082 531	brian.henriksen@gmx.at	2017	1
17	Zealand Business College (ZBC)	Education	Find new clients or partners. Interested in meeting educational institutions at upper secondary level (gymnasium), with an interest in exchanging students. Interested in finding institutions that support and have a focus on innovation, e.g. Garage 44. interested in exchange students also with innovation in focus.	We offer secondary education mercantile Gymnasium (HHX), Technical High School (HTX) as well as commercial and technical vocational. ZBC equip young people for both professional careers and further education at higher level (eg. University and business school).	Vordingbor	www.zbc.dk	Ib Rasmussen, teacher	+45 3020 348	ibra@zbc.dk	1997	500-999